

A Search Divided Cannot Stand

Data-Eng partnership

Doug Turnbull & Chen Karako | MICES, April 26, 2022



Discovery Experience

About us



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<https://www.linkedin.com/in/chenkarako>



At a Glance

Shopify is a leading multi-channel commerce platform.



2006

Platform Released



\$4.6B

Revenue (2021)



10,000+

Employees



~\$450B

Total Sales on Shopify
by Merchants
(Cumulative)

allbirds

Heinz

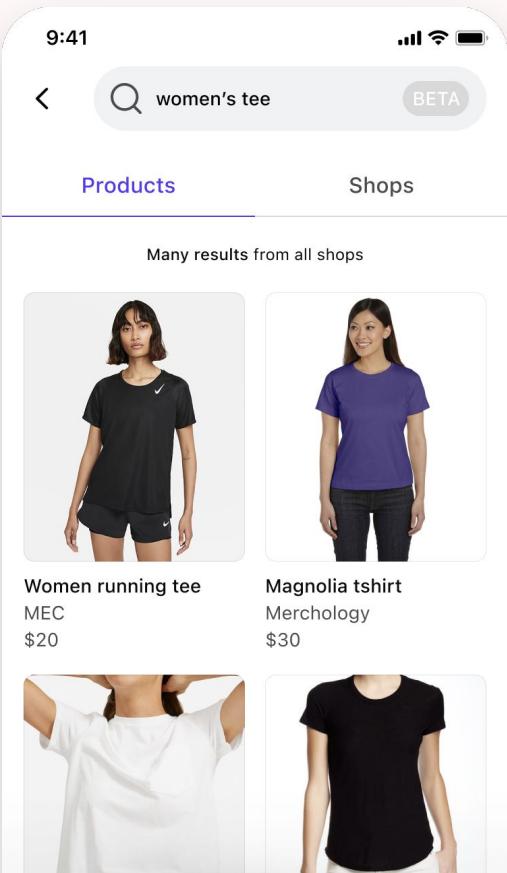
FIGS

GYMSHARK 

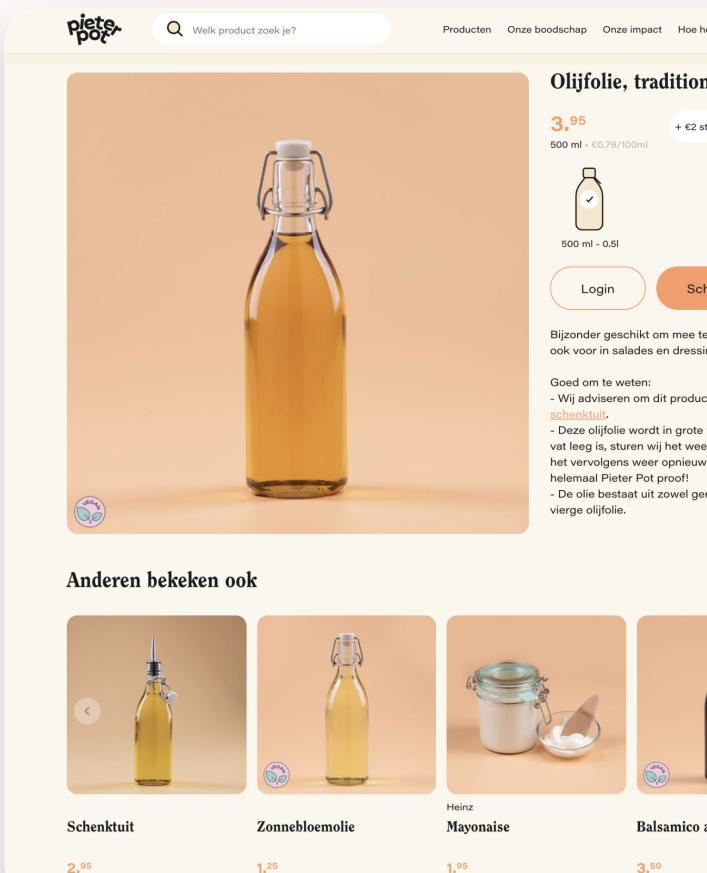


Tupperware®

About Discovery Experience at Shopify



- Search and recommendations for millions of merchants
- Empowering merchants by giving them state of the art search and discovery tooling
- Deepening relationships between merchants and their buyers



Collaboration: Avoiding Data + Eng Dysfunction

(Data)



Chen Karako 4:22 PM

Hey Doug, I was just checking on the A/B test and noticed that very few people are allocated to the treatment group.

Are you sure you set things up correctly?

(Eng)



Doug Turnbull 4:27 PM

I don't want to bore you with boring Ruby / Rails details, but the code seems fine, and it should allocate 50% of users to each group 🤔

By the way, how are you accounting for the impact of caching in your analysis?



Chen Karako 4:31 PM

Caching? 😬



Doug Turnbull 4:40 PM

Check this out! I doubled the title boost and I shipped it!!! 

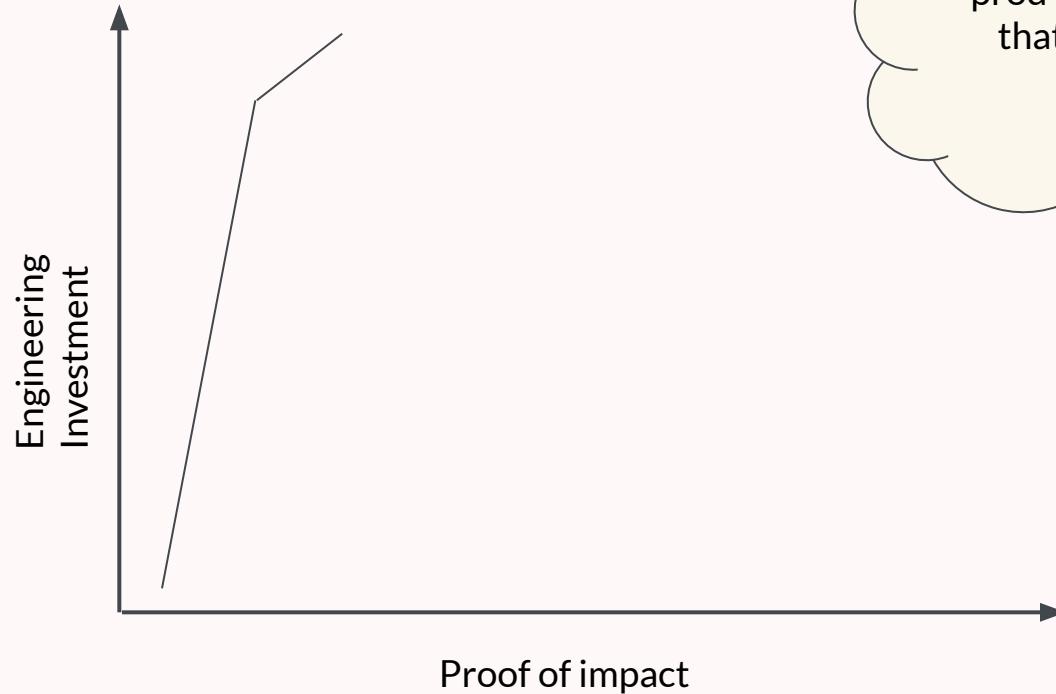
When do you think you'd be able to let me know how well it's doing?



Chen Karako 4:41 PM



Avoid investing too much too early



Overbuilding idea in prod without proof that direction is sound



Chen Karako 4:44 PM

Our new model prototype seems like it'll give us 10% higher conversion - the PM is really excited! We're hoping to release it as soon as possible. Do you think the infrastructure will be ready next week?



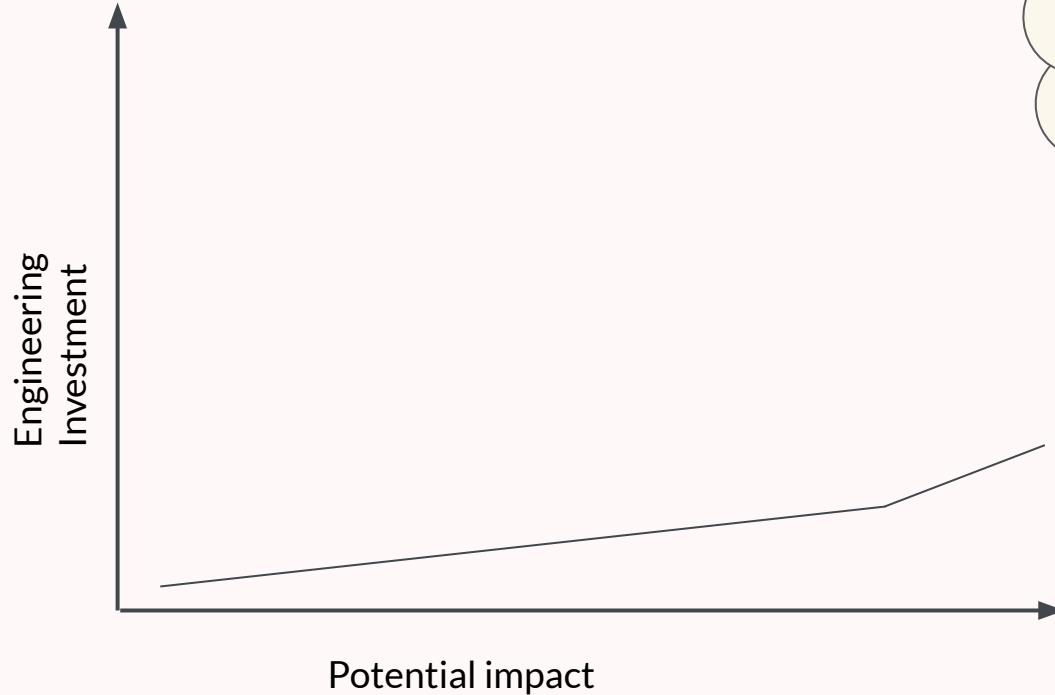
Doug Turnbull 4:44 PM



Netflix Never Used Its \$1 Million Algorithm Due To Engineering Costs

Netflix awarded a \$1 million prize to a developer team in 2009 for an algorithm that increased the accuracy of the company's recommendation engine by 10 percent. But it doesn't use the million-dollar code, and has no plans to implement it in the future, Netflix announced on its blog Friday. The post goes on to explain why: [...]

Avoid investing too little too late



Promising direction, but no engineering effort put into building infrastructure

Engineering - Data Collaboration Problems are rife throughout our field

- **Project Delays** - eng / data constraints not taken into account early enough
- **Relevance 'improvements'** that don't have positive impact (or whose impact can't be measured)
- **Slow, unstable data products** - by not incorporating eng, may build complex solns that don't scale
- **Poor eng leads to poor science** - poorly maintained code leads to non-repeatable science



What would the ideal state be?

Creators of data products need both skills

(Software) Engineering

Repeatable, reusable, performant,
testable, modular code

Code that we can put in prod and
trust

Data

'Good' experiments - accuracy,
consideration of bias

ML - building robust, repeatable models



With these powers combined...

- Satisfy software constraints
- Go to WebScale ™
- Solve user problems
- Accurately measure impact
- Iterate reliably on new ideas



Collaboration Beyond Data – Eng

While eng vs data is very salient in search, other disciplines matter too!

Eng & Data can build the **wrong** 'relevant' search experience, if don't consult with:

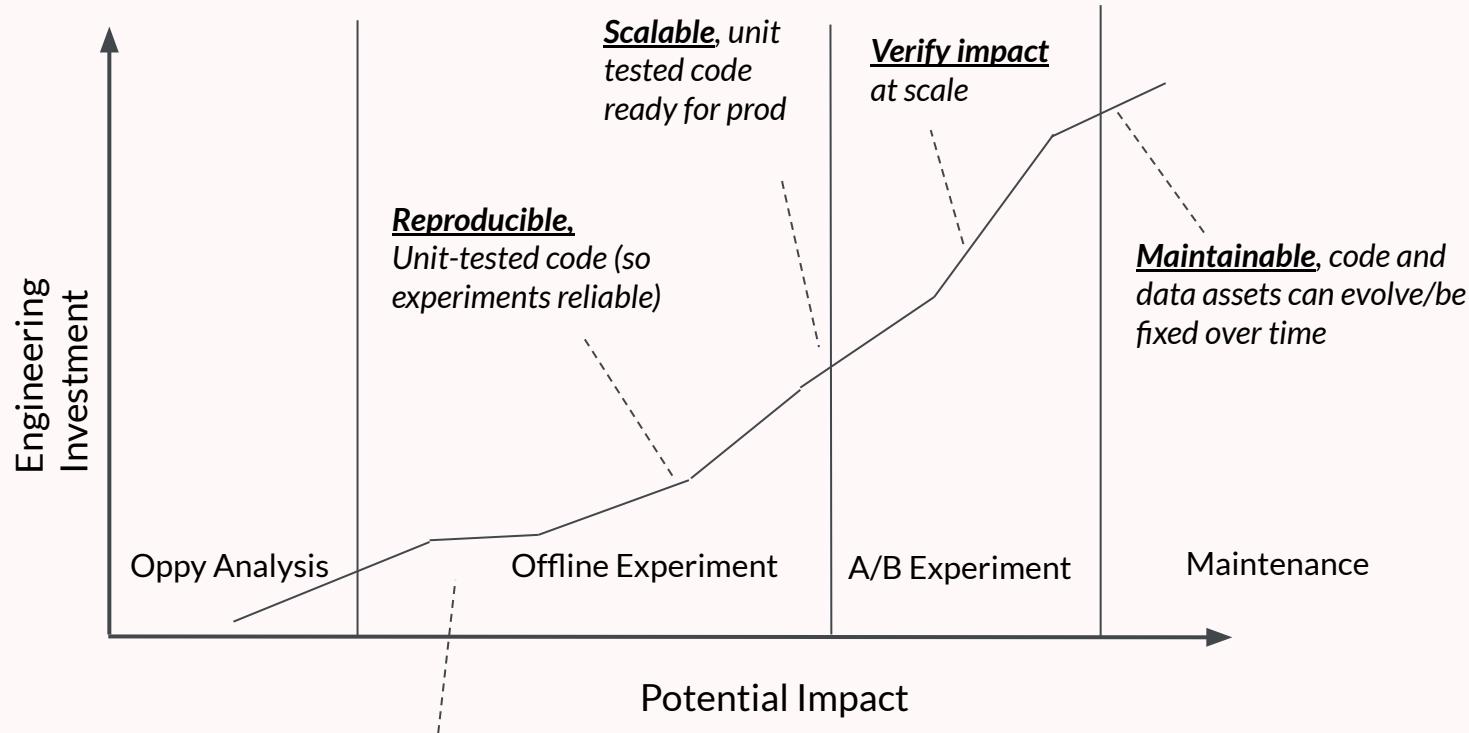
- UX
- Strategy
- Product
- Partners
- ...

Clickbait Headlines -



In practice: how we build great search

Ideal experiment scales investment to evidence



Scrappy Prototype

Hack simple proof of concept on single Shopify shoe store

Analysis & Experiment Brainstorming

High
Difficulty /
Strategic

Neural
Search

Learning to
Rank

Full Query
Classification
System



Don't go
straight after:
Break up into
tactical

Low
Effort /
Tactical

Query
Relaxation

Sales order
boost

Fuzzy
Search

Title Boost

Simple
Taxonomy

Recognize
SKU



Measure
problem
before
treating

Biggest
Probs

Zero
Results

Lack of
Precision

Query
Understanding

Before experiment - both groups maintain tooling

- Methodology (data)
- Repeatability (software eng & data)
- Extensibility (software eng & data)



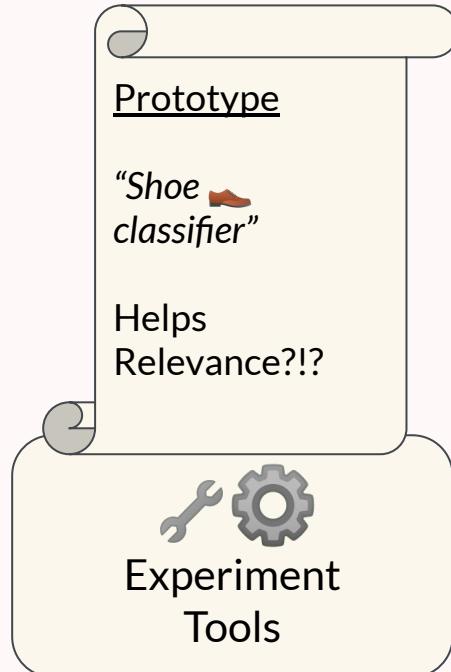
Eng



Data



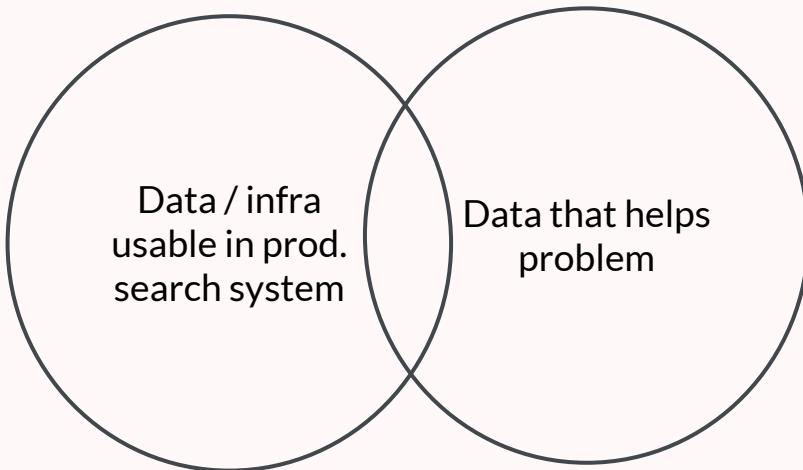
Easily try ideas with scrappy prototype



Should be able to easily create experiments and answer questions



Scrappy Prototype -> Mature data assets



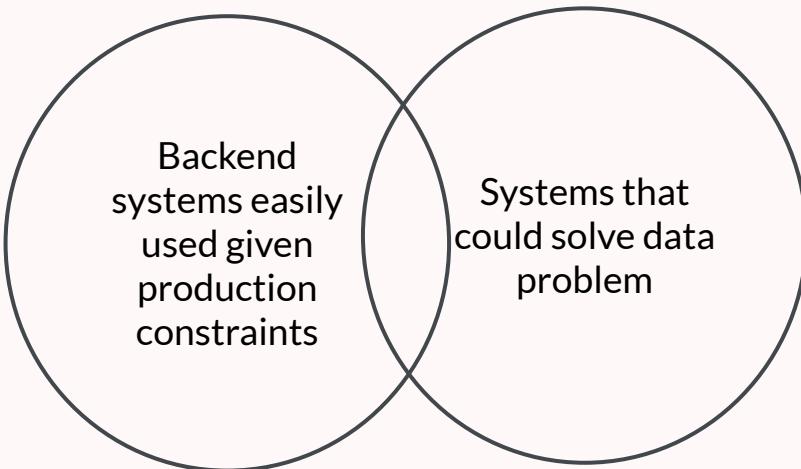
*Team can discuss what realistic assets
would look like in production*



Scrappy Prototype -> Mature data assets



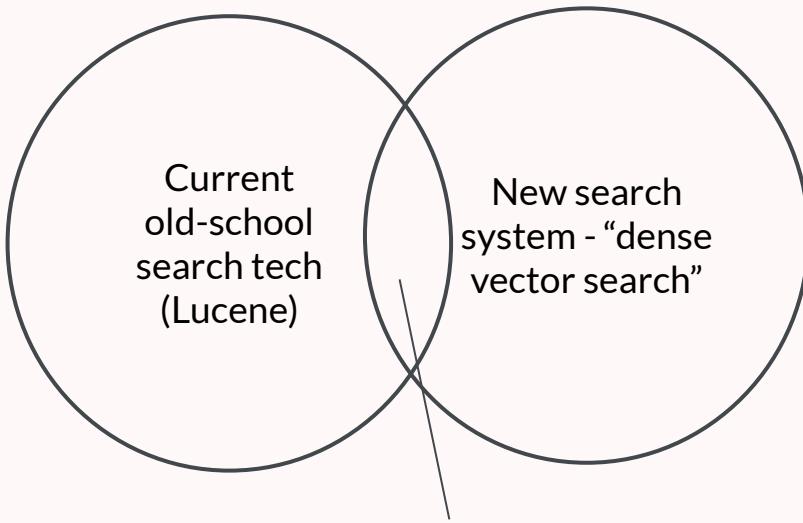
Scrappy Prototype -> Mature production systems



Team can discuss what realistic infra to solve problem looks like in production



Scrappy Prototype -> Mature production systems

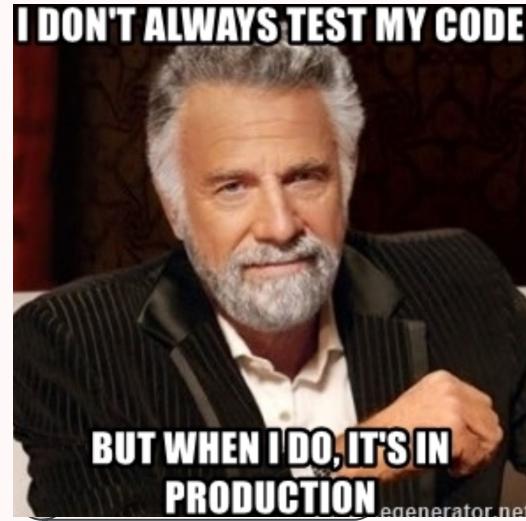
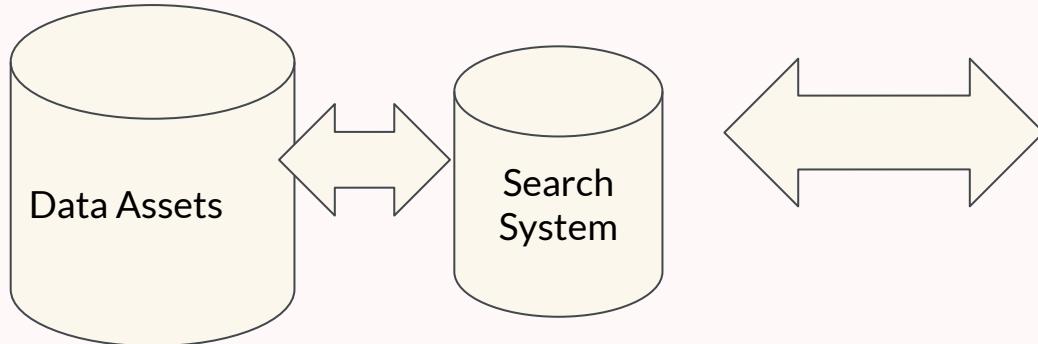


Tech available after version update to existing search engine?

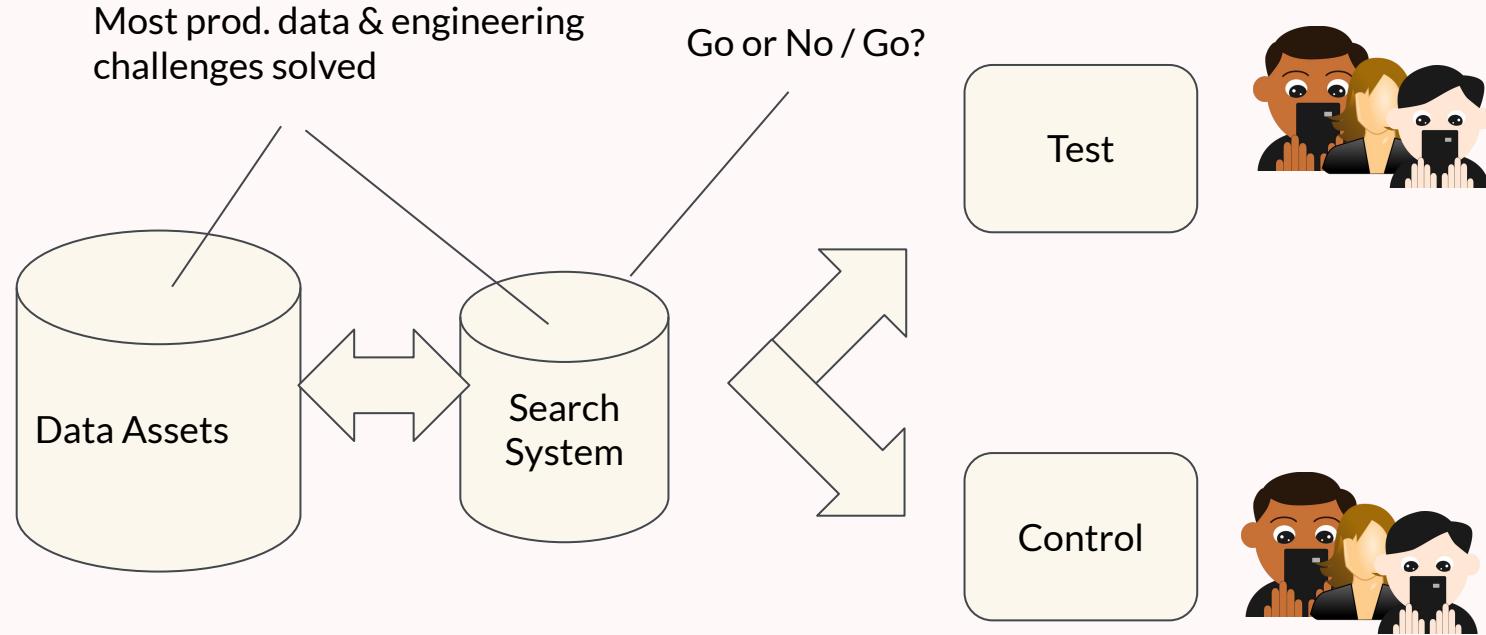
Scrappy reranking in search API rather than perfect solution?



Every step, we ship to prod, re-evaluate with prod infra & data



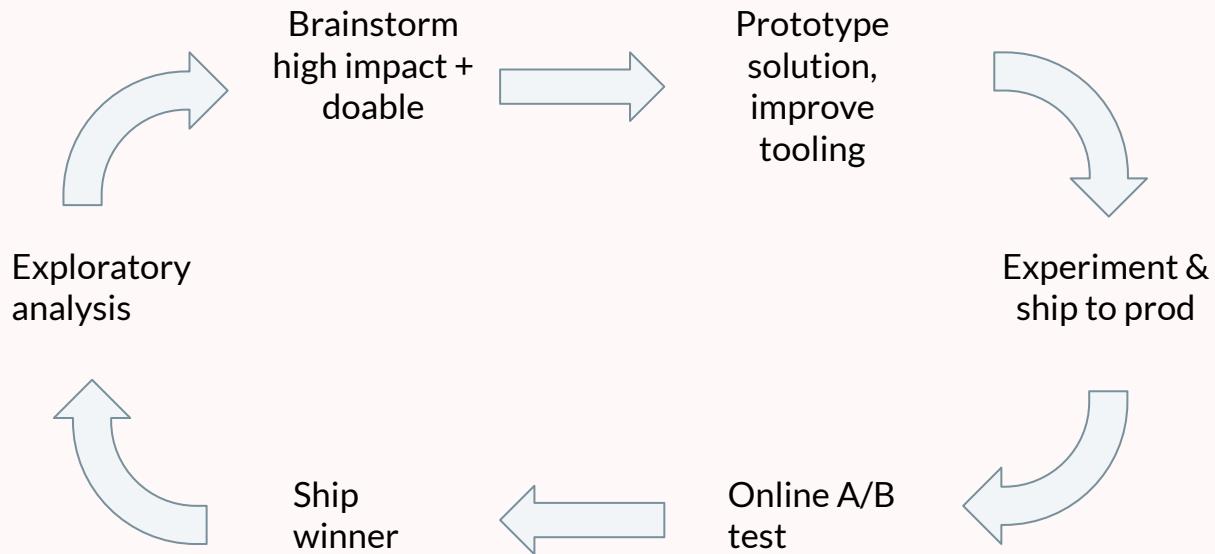
Going from offline to online experiment



We turn on the new solution for some buyers and measure impact

(ie simply by changing the query, or a final deployment step)

Experiment workflow



How we built a team that could do this

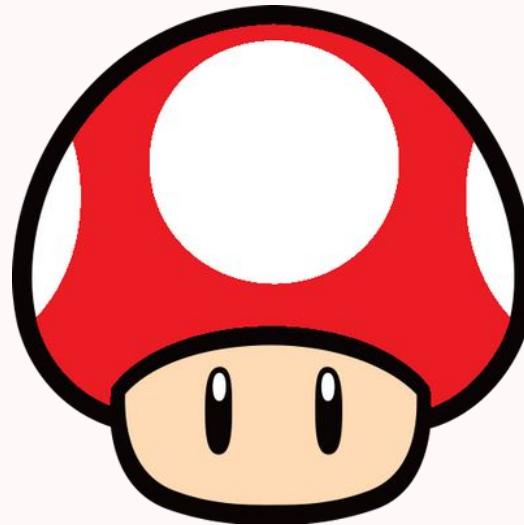
Team practices

- Single team identity across disciplines
- Team planning together
- Pair programming



Growth mindset

- We hire for people who want to push their skills
- Team members constantly stretch and help others grow across eng-data spectrum
- Proactive, can work in ambiguity



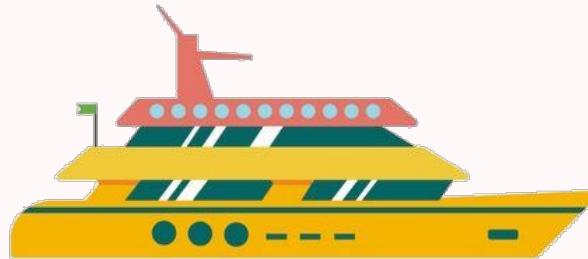
Emotional safety and feedback

- Data and eng leads set example by establishing trust, encouraging diverse opinions
- Whole team owns code, not the person that touched it last
- Hold each other accountable
 - Eng gives feedback on tests and code design, data gives feedback on experimental design
- Everyone shares in the credit
 - it's not (just) about one wizard that built an amazing ML model
 - It's not (just) about the brilliant eng that got that to scale in prod
 - Leads celebrate and amplify team's achievements!



Build a culture of shipping

- Shipping regularly helps the team build confidence in their skills
 - Data scientists write production-ready code
 - Engineers run search experiments
- Gather feedback and iterate



Should we even draw a line between engineers and data scientists?



Pipelines! And
unit testing!
And search
infra!



Datengascientisteer

Experiments!
And science!
Reproducibility
and machine
learning!



Sciengadatatist

This is the future, will you join us?



shopify.com/careers

Thank you!

