

# A Search Divided Cannot Stand

Data-Eng partnership

Doug Turnbull & Chen Karako | MICES, April 26, 2022



Discovery Experience

## About us



Doug Turnbull

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At a Glance

Shopify is a leading multi-channel commerce platform.



2006

Platform Released



\$4.6B

Revenue (2021)



10,000+

Employees



~\$450B

Total Sales on Shopify  
by Merchants  
(Cumulative)

allbirds



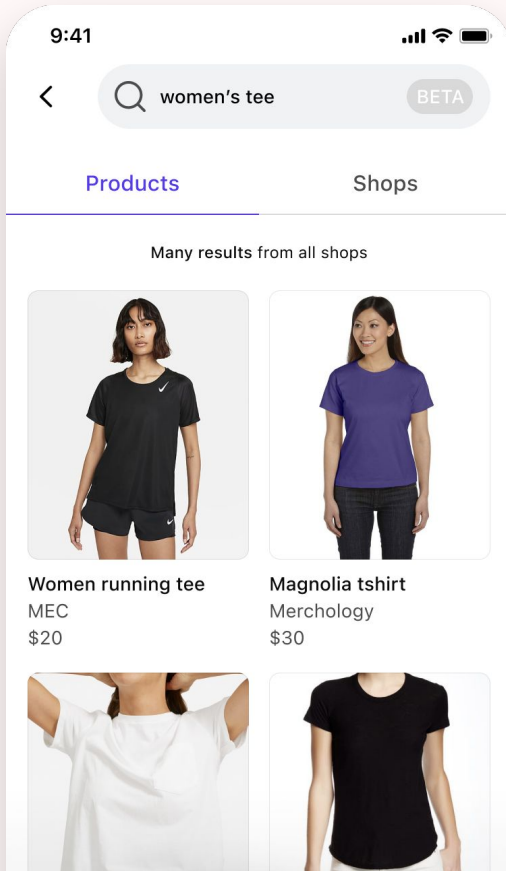
+ FIGS

GYM SHARK

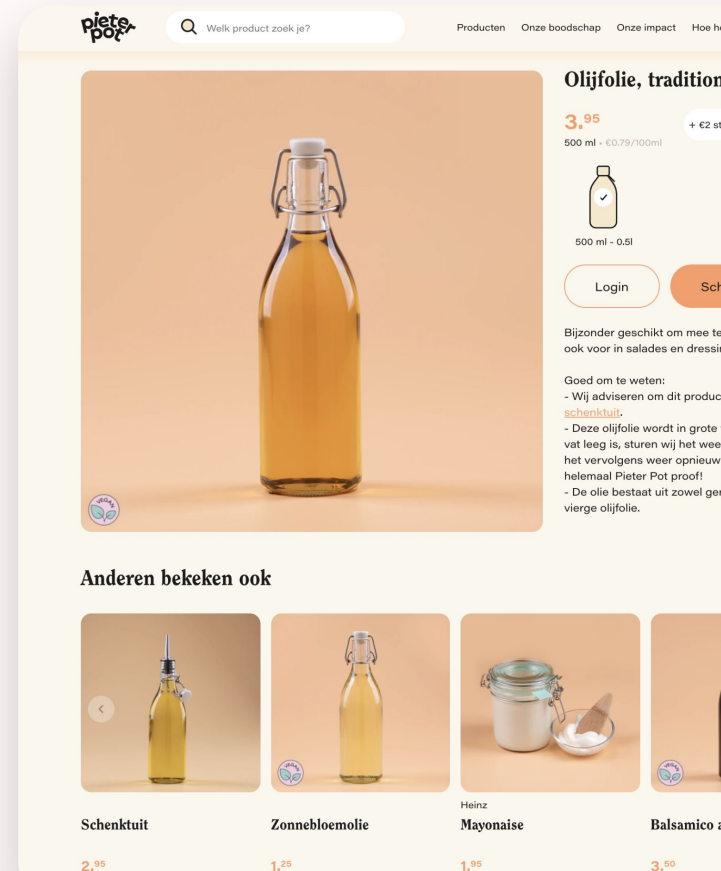


Tupperware®

# About Discovery Experience at Shopify



- Search and recommendations for millions of merchants
- Empowering merchants by giving them state of the art search and discovery tooling
- Deepening relationships between merchants and their buyers



# **Collaboration: Avoiding Data + Eng Dysfunction**

(Data)



**Chen Karako** 4:22 PM

Hey Doug, I was just checking on the A/B test and noticed that very few people are allocated to the treatment group.

Are you sure you set things up correctly?

(Eng)



**Doug Turnbull** 4:27 PM

I don't want to bore you with boring Ruby / Rails details, but the code seems fine, and it should allocate 50% of users to each group 🤔

By the way, how are you accounting for the impact of caching in your analysis?



**Chen Karako** 4:31 PM

Caching? 😞



**Doug Turnbull** 4:40 PM

Check this out! I doubled the title boost and I shipped it!!! 🚀

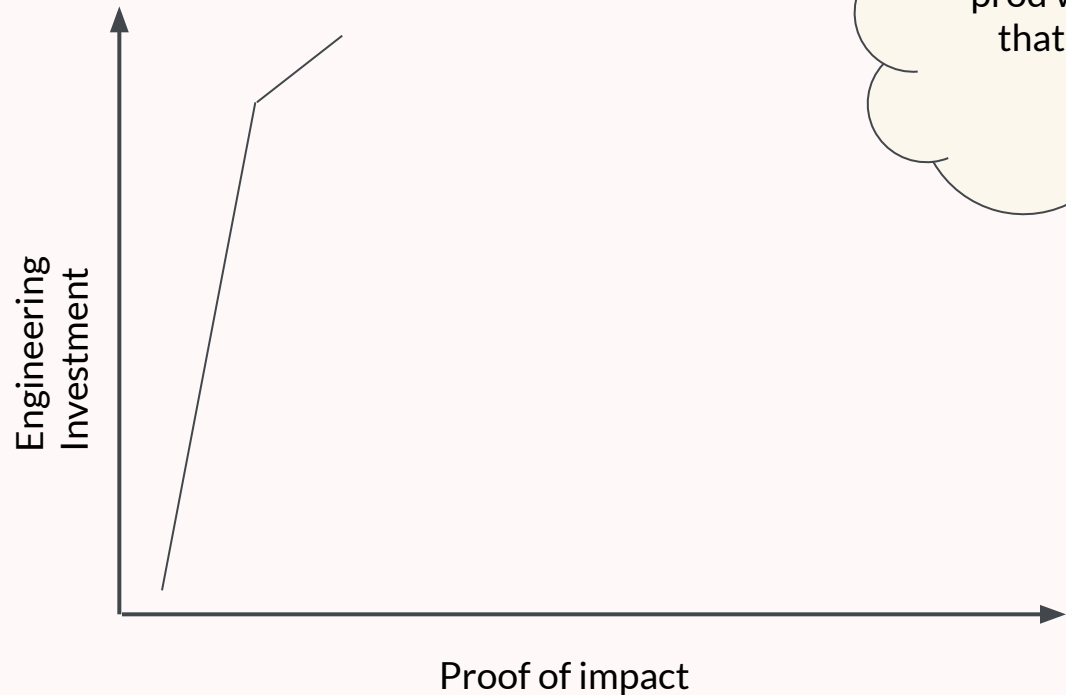
When do you think you'd be able to let me know how well it's doing?



**Chen Karako** 4:41 PM



Avoid investing too much too early



Overbuilding idea in  
prod without proof  
that direction is  
sound





**Chen Karako** 4:44 PM

Our new model prototype seems like it'll give us 10% higher conversion - the PM is really excited! We're hoping to release it as soon as possible. Do you think the infrastructure will be ready next week?



**Doug Turnbull** 4:44 PM

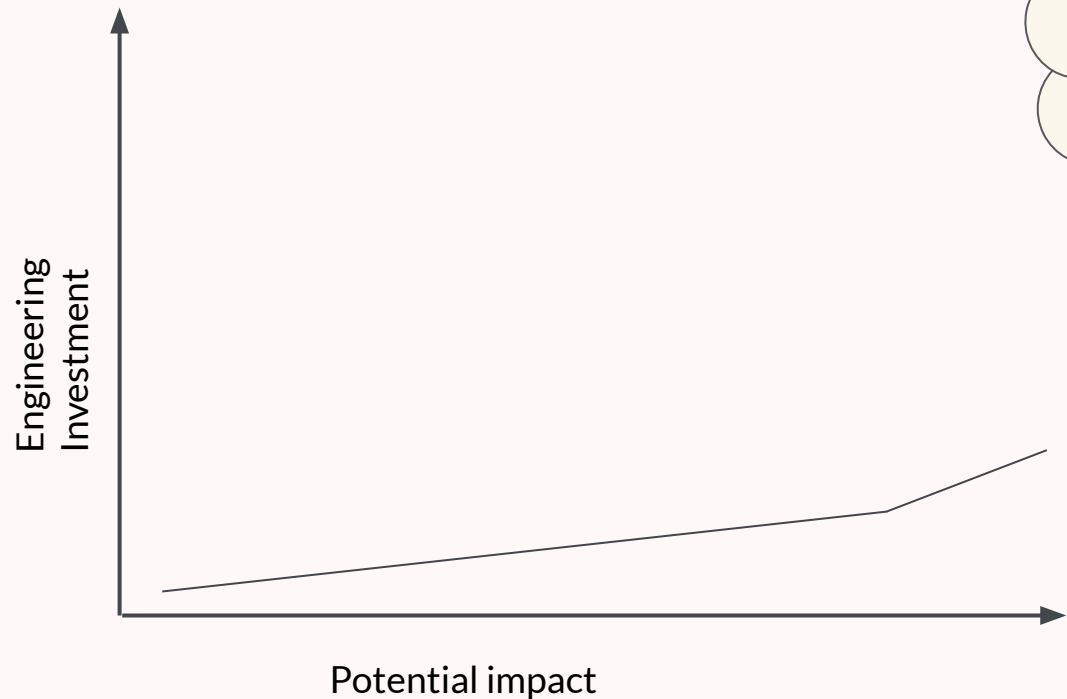




# Netflix Never Used Its \$1 Million Algorithm Due To Engineering Costs

Netflix awarded a \$1 million prize to a developer team in 2009 for an algorithm that increased the accuracy of the company's recommendation engine by 10 percent. But it doesn't use the million-dollar code, and has no plans to implement it in the future, Netflix announced on its blog Friday. The post goes on to explain why: [...]

# Avoid investing too little too late



Promising  
direction, but no  
engineering effort  
put into building  
infrastructure

# Engineering - Data Collaboration Problems are rife throughout our field

- **Project Delays** - eng / data constraints not taken into account early enough
- **Relevance ‘improvements’** that don’t have positive impact (or whose impact can’t be measured)
- **Slow, unstable data products** - by not incorporating eng, may build complex solns that don’t scale
- **Poor eng leads to poor science** - poorly maintained code leads to non-repeatable science



**What would the ideal state be?**

# Creators of data products need both skills

## (Software) Engineering

Repeatable, reusable, performant,  
testable, modular code

Code that we can put in prod and  
trust

## Data

'Good' experiments - accuracy,  
consideration of bias

ML - building robust, repeatable models



# With these powers combined...

- Satisfy software constraints
- Go to WebScale 🚀™
- Solve user problems
- Accurately measure impact
- Iterate reliably on new ideas



## Collaboration Beyond Data – Eng

While eng vs data is very salient in search, other disciplines matter too!

Eng & Data can build the **wrong** ‘relevant’ search experience, if don’t consult with:

- UX
- Strategy
- Product
- Partners
- ...

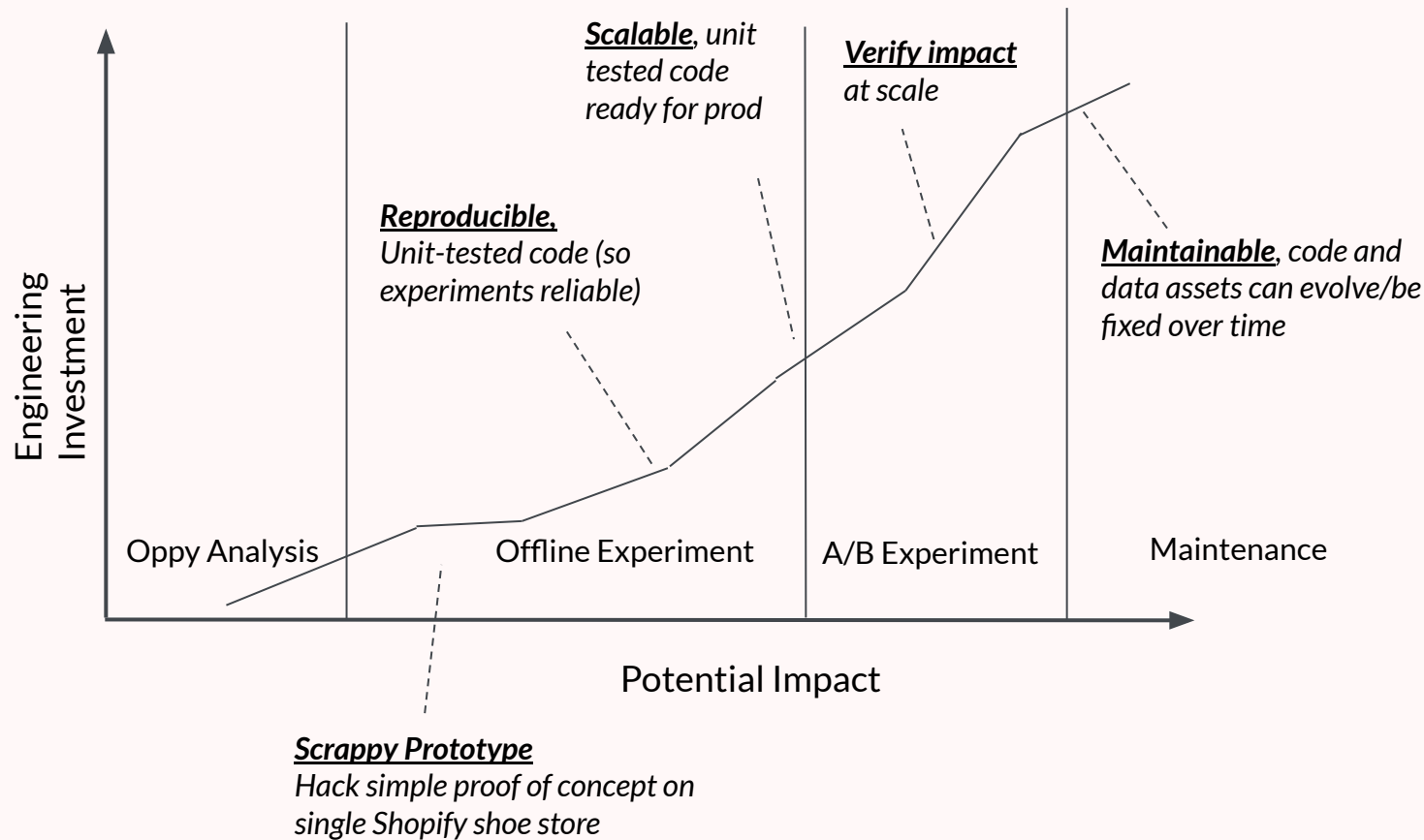
Clickbait Headlines





**In practice: how we build great search**

# Ideal experiment scales investment to evidence



# Analysis & Experiment Brainstorming

High  
Difficulty /  
Strategic

Neural  
Search

Learning to  
Rank

Full Query  
Classification  
System

Don't go  
straight after:  
Break up into  
tactical

Low  
Effort /  
Tactical

Query  
Relaxation

Sales order  
boost

Simple  
Taxonomy

Measure  
problem  
before  
treating

Fuzzy  
Search

Title Boost

Recognize  
SKU

Biggest  
Probs

Zero  
Results

Lack of  
Precision

Query  
Understanding

Before experiment - both groups maintain tooling

- Methodology (data)
- Repeatability (software eng & data)
- Extensibility (software eng & data)



Eng



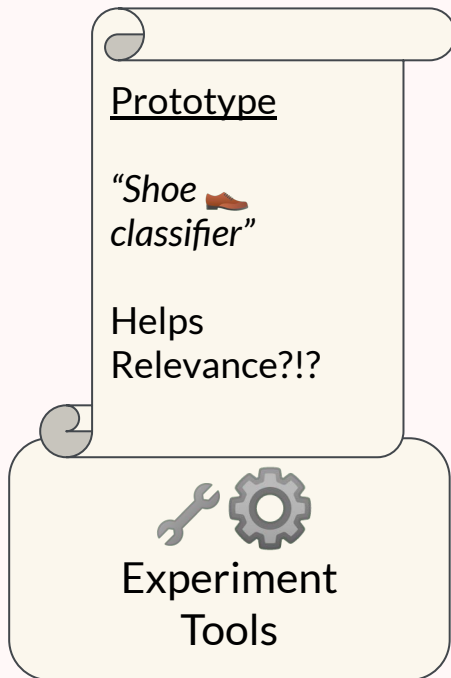
Data



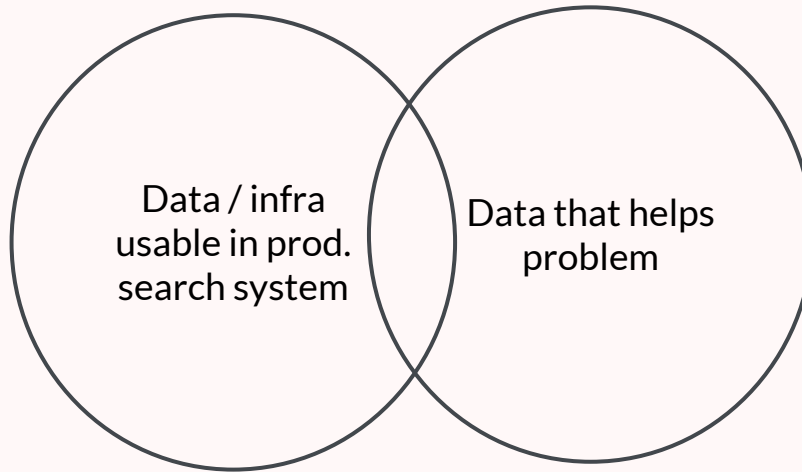
Experiment  
Tools

# Easily try ideas with scrappy prototype

*Should be able to easily create experiments and answer questions*



# Scrappy Prototype -> Mature data assets



*Team can discuss what realistic assets would look like in production*

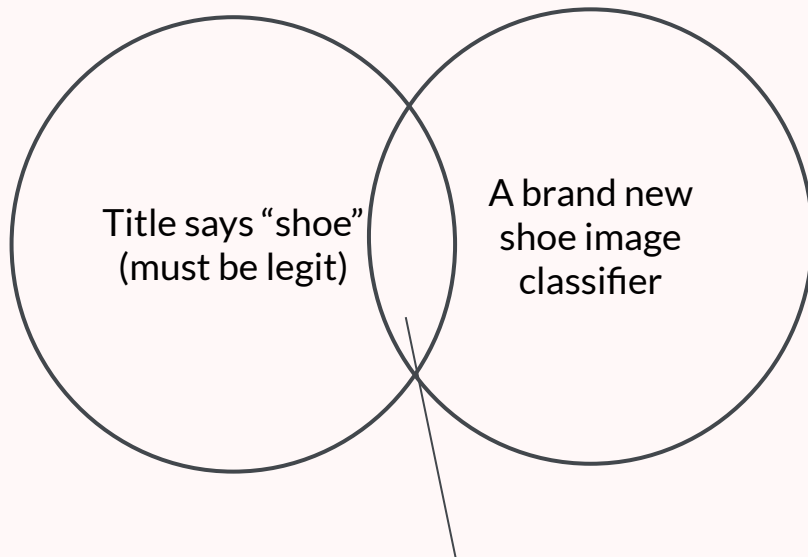


Prototype

"Shoe  experiment"

  
Experiment  
Tools

# Scrappy Prototype -> Mature data assets



An easy to build data asset  
using existing, well-trod text  
datasets



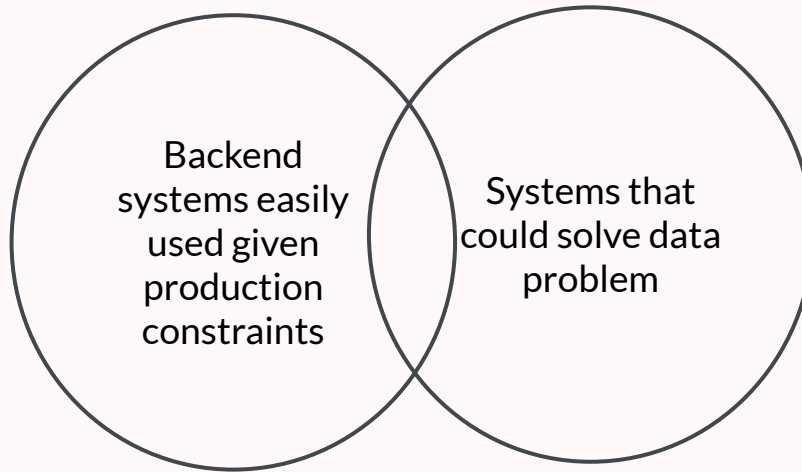
Prototype

"Shoe   
experiment"



Experiment  
Tools

# Scrappy Prototype -> Mature production systems



*Team can discuss what realistic infra to solve problem looks like in production*

Prototype

"Shoe  experiment"

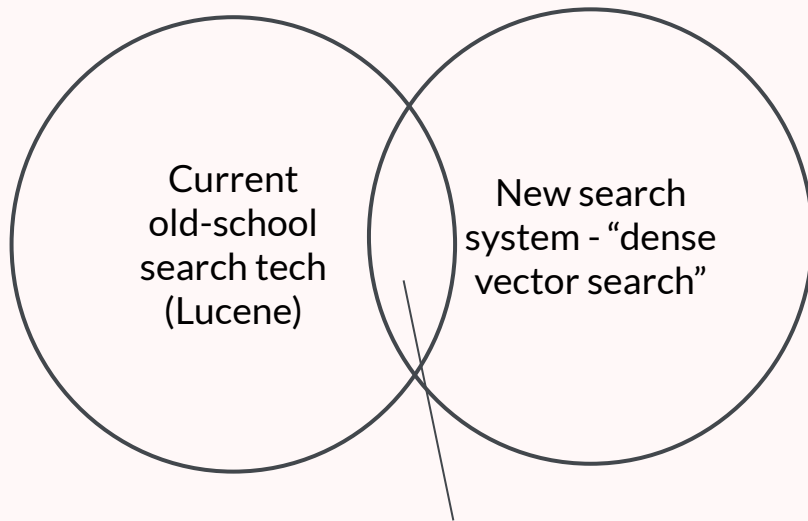


Experiment  
Tools





# Scrappy Prototype -> Mature production systems



## Prototype

"Shoe  experiment"



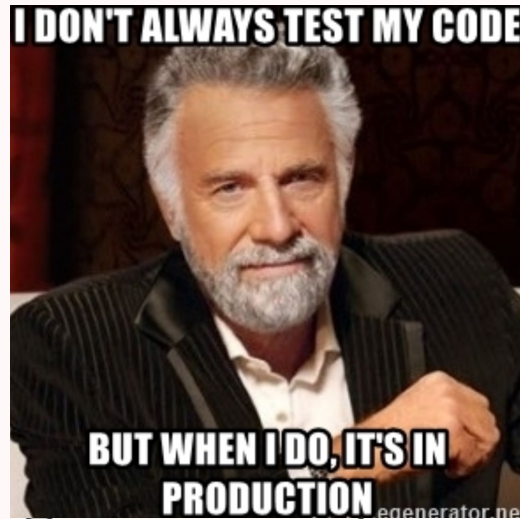
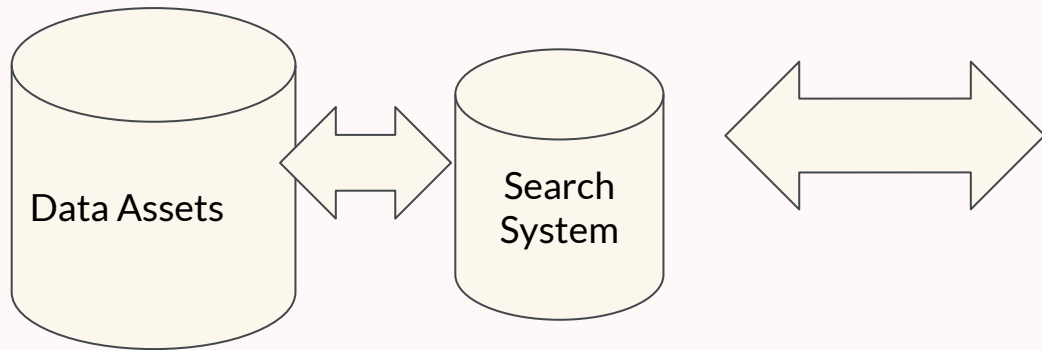
Experiment  
Tools

Tech available after version  
update to existing search  
engine?

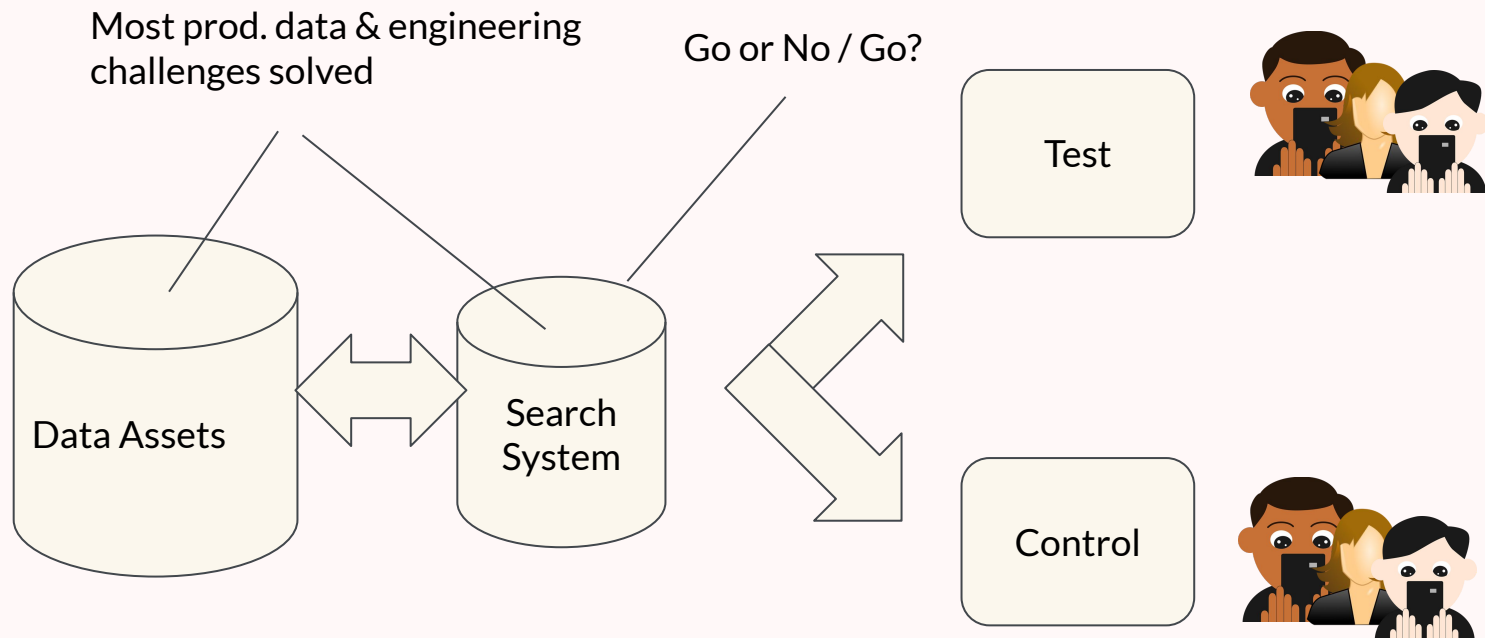
Scrappy reranking in search  
API rather than perfect  
solution?



Every step, we ship to prod, re-evaluate with prod infra & data



# Going from offline to online experiment

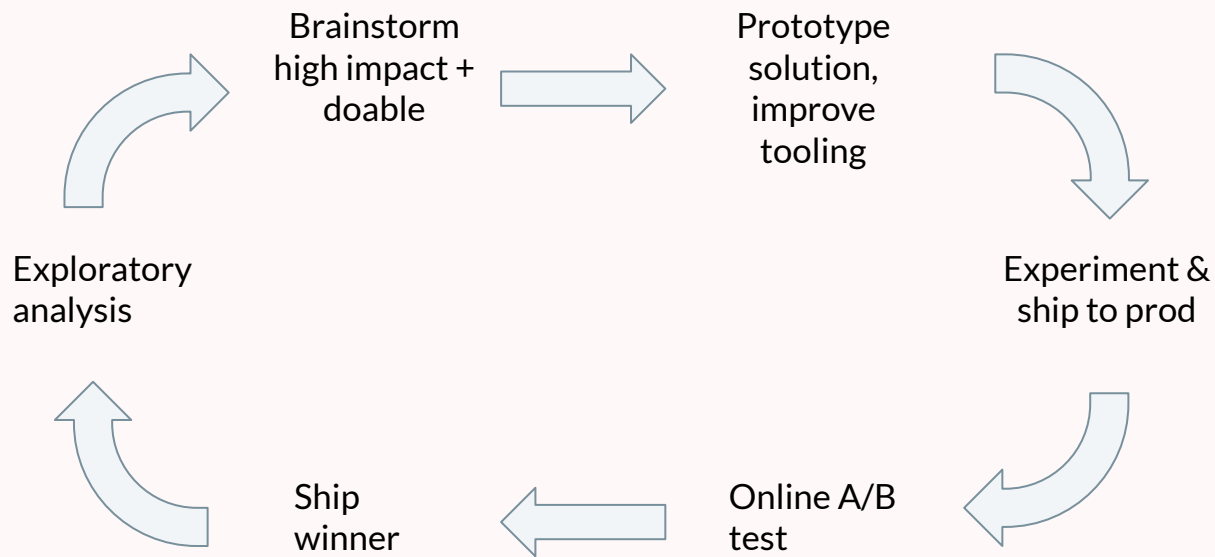


We turn on the new solution for some buyers and measure impact

(ie simply by changing the query, or a final deployment step)



# Experiment workflow



**How we built a team that could  
do this**

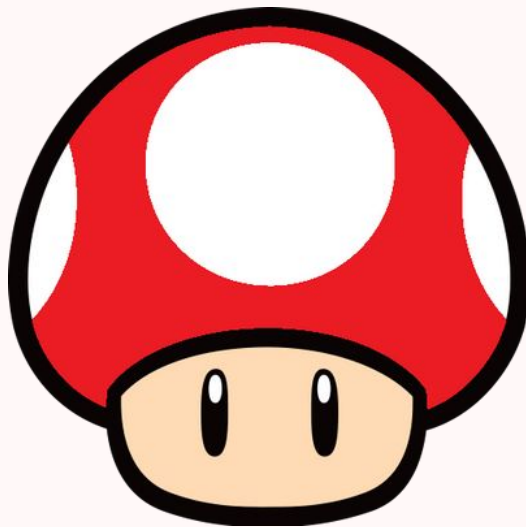
## Team practices

- **Single** team identity across disciplines
- Team planning together
- Pair programming



## Growth mindset

- We hire for people who want to push their skills
- Team members constantly stretch and help others grow across eng-data spectrum
- Proactive, can work in ambiguity



## Emotional safety and feedback

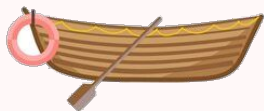
- Data and eng leads set example by establishing trust, encouraging diverse opinions
- Whole team owns code, not the person that touched it last
- Hold each other accountable
  - Eng gives feedback on tests and code design, data gives feedback on experimental design
- Everyone shares in the credit
  - it's not (just) about one wizard that built an amazing ML model
  - It's not (just) about the brilliant eng that got that to scale in prod
  - Leads celebrate and amplify team's achievements!





# Build a culture of shipping

- Shipping regularly helps the team build confidence in their skills
  - Data scientists write production-ready code
  - Engineers run search experiments
- Gather feedback and iterate



# Should we even draw a line between engineers and data scientists?

Pipelines! And  
unit testing!  
And search  
infra!



Datengascientisteer



Experiments!  
And science!  
Reproducibility  
and machine  
learning!



Sciengadatattist

This is the future, will you join us?



[shopify.com/careers](https://shopify.com/careers)

**Thank you!**

